Negotiating Terms and Agreements

Japanese · advanced · negotiations · adult · 6 min

Lyricate
LEARN IT IN MUSIC

01 VOCABULARY

Advanced Japanese learning song about negotiations. The voice drills each chunk with its meaning so the words attach to the sound - listen, then answer in the gaps.

	CHUNK	MEANING	IN CONTEXT
1	**契約条件について交渉しなければなりません。** Keiyaku jouken ni tsuite koushou shinakereba narimasen.	We must negotiate the contract terms.	negotiation obligation
2	**これが私たちの対案です。** Kore ga watashitachi no taian desu.	This is our counterproposal.	presenting an alternative
3	**合意に達せると思います。** Goui ni tasseru to omoimasu.	I think we can reach an agreement.	optimistic opinion
4	**私たちは合意に達するために交渉します。** Watashitachi wa goui ni tasseru tame ni koushou shimasu.	We negotiate in order to reach an agreement.	purpose of talks
5	**契約条件を確認します。** Keiyaku jouken o kakunin shimasu.	We will confirm the contract terms.	checking details
6	**対案について、どうですか。** Taian ni tsuite, dou desu ka?	How about the counterproposal?	asking for opinion

NEW WORDS (6)

koushou suru 交渉する
to negotiate

keiyaku jouken 契約条件
contract terms

ni tsuite について
about

goui 合意
agreement

goui ni tasseru 合意に達せる
to reach an agreement

taian 対案
counterproposal

Practice tip · First listen without reading and just tap the pulse; on the second pass, say each chunk out loud in the pause after the echo.

[SOUND DRILL]

ko

sho

u

tai

an

[REVIEW]

Teian o shitai desu.

I want to make a proposal.

Hai, happyou dekimasu.

Yes, I can present it.

Kono teian wa omoshiroi desu ka?

Is this proposal interesting?

Ii tenki desu ne.

Nice weather, isn't it?

[CHORUS]

Keiyaku jouken ni tsuite koushou shinakereba narimasen.

Keiyaku jouken ni tsuite koushou shinakereba narimasen.

We must negotiate the contract terms.

Keiyaku jouken ni tsuite koushou shinakereba narimasen.

Kore ga watashitachi no taian desu.

Kore ga watashitachi no taian desu.

This is our counterproposal.

Kore ga watashitachi no taian desu.

[VERSE 1]

Keiyaku jouken ni tsuite koushou shinakereba narimasen.

We must negotiate the contract terms.

keiyaku jouken

contract terms

koushou suru

to negotiate

ni tsuite

about
Kore ga watashitachi no taian desu.
This is our counterproposal.
taian
counterproposal

[CHORUS]

Keiyaku jouken ni tsuite koushou shinakereba narimasen.
Keiyaku jouken ni tsuite koushou shinakereba narimasen.
We must negotiate the contract terms.
Keiyaku jouken ni tsuite koushou shinakereba narimasen.
Kore ga watashitachi no taian desu.
Kore ga watashitachi no taian desu.
This is our counterproposal.
Kore ga watashitachi no taian desu.

[VERSE 2]

Goui ni tasseru to omoimasu.
I think we can reach an agreement.
goui ni tasseru
to reach an agreement
goui
agreement
Taian ni tsuite, dou desu ka?
How about the counterproposal?
Hai, ii desu ne.
Yes, that is good.

[CHORUS]

Keiyaku jouken ni tsuite koushou shinakereba narimasen.
Keiyaku jouken ni tsuite koushou shinakereba narimasen.
We must negotiate the contract terms.
Keiyaku jouken ni tsuite koushou shinakereba narimasen.
Kore ga watashitachi no taian desu.
Kore ga watashitachi no taian desu.
This is our counterproposal.

Kore ga watashitachi no taian desu.

[VERSE 3]

Ashita no kaigi de koushou shimasu ka?

Will we negotiate at tomorrow's meeting?

Hai, teian to taian desu.

Yes, the proposal and the counterproposal.

Keiyaku jouken wa ii desu ka?

Are the contract terms good?

Hai, ii desu.

Yes, they are good.

[CHORUS]

Keiyaku jouken ni tsuite koushou shinakereba narimasen.

Keiyaku jouken ni tsuite koushou shinakereba narimasen.

We must negotiate the contract terms.

Keiyaku jouken ni tsuite koushou shinakereba narimasen.

Kore ga watashitachi no taian desu.

Kore ga watashitachi no taian desu.

This is our counterproposal.

Kore ga watashitachi no taian desu.

[VERSE 4]

Watashitachi wa goui ni tasseru tame ni koushou shimasu.

We negotiate in order to reach an agreement.

Goui ni tasseru to ii desu ne.

It would be good to reach an agreement.

[CHORUS]

Keiyaku jouken ni tsuite koushou shinakereba narimasen.

Keiyaku jouken ni tsuite koushou shinakereba narimasen.

We must negotiate the contract terms.

Keiyaku jouken ni tsuite koushou shinakereba narimasen.

Kore ga watashitachi no taian desu.

Kore ga watashitachi no taian desu.

This is our counterproposal.

Kore ga watashitachi no taian desu.

[VERSE 5]

Taian wa nan desu ka?

What is the counterproposal?

Kore ga taian desu.

This is the counterproposal.

Keiyaku jouken o kakunin shimasu.

We will confirm the contract terms.

[CHORUS]

Keiyaku jouken ni tsuite koushou shinakereba narimasen.

Keiyaku jouken ni tsuite koushou shinakereba narimasen.

We must negotiate the contract terms.

Keiyaku jouken ni tsuite koushou shinakereba narimasen.

Kore ga watashitachi no taian desu.

Kore ga watashitachi no taian desu.

This is our counterproposal.

Kore ga watashitachi no taian desu.

[RECAP]

Keiyaku jouken ni tsuite koushou shinakereba narimasen.

Kore ga watashitachi no taian desu.

Goui ni tasseru to omoimasu.

Watashitachi wa goui ni tasseru tame ni koushou shimasu.

Grey lines are a reading aid for the script; the singer performs the language itself.

HOW TO USE THIS SONG

1. Listen to the whole song once without reading — just follow the pulse.
2. Listen again while reading the lyrics; let the echo lines carry the meaning.
3. On the third pass, say each chunk out loud in the pause after it is sung.
4. Use one phrase from this sheet today, in a real conversation or out loud.

DRILL MAP

SAY THIS	IT MEANS	WHEN / HOOK
契約条件について交渉しなければなりません。 Keiyaku jouken ni tsuite koushou shinakereba narimasen.	We must negotiate the contract terms.	negotiation obligation
これが私たちの対案です。 Kore ga watashitachi no taian desu.	This is our counterproposal.	presenting an alternative
合意に達せると思います。 Goui ni tasseru to omoimasu.	I think we can reach an agreement.	optimistic opinion
私たちは合意に達するために交渉します。 Watashitachi wa goui ni tasseru tame ni koushou shimasu.	We negotiate in order to reach an agreement.	purpose of talks
契約条件を確認します。 Keiyaku jouken o kakunin shimasu.	We will confirm the contract terms.	checking details
対案について、どうですか。 Taian ni tsuite, dou desu ka?	How about the counterproposal?	asking for opinion